



It's All About Learning

7 Norden Lane
Huntington Station, NY 11746
877.455.9369 | teq.com



May 13, 2024

KVEC Team:

Teq is pleased to respond to the Contracting Services bid invitation, KVEC-Contracting – 24/25. We had an email exchange with Alex Smith of your team about non-food service-related services/products, and he encouraged us to respond with our catalog for the review of the KVEC as the basis for a potential new contract for KVEC districts. Teq is a 50+ year old educational technology company based in NY. Our business is composed of three main categories; professional development & project-based learning, STEM, and SMART interactive flat panels. For the purposes of this submission, we have submitted our entire catalog of offerings with a discount off MSRP.

Teq sells our products and services throughout the country, and we always seek to make purchasing easy for our customers. To do that, we leverage some national purchasing cooperatives, but we know that our customers always prefer the most local option available, which is why we would like to establish a contract with the KVEC and its 27 member districts. While Teq works with some of the largest districts in the country, our specialty has always been treating smaller districts with the same care and attention as the larger ones. By having a contract with KVEC, we can provide the discounts and service that larger districts normally enjoy to the smaller ones whose budgets need it the most.

Our offering includes SMART Interactive flat panels, STEM products, as well as professional development and project-based learning tools for teachers. We sell SMART because we believe it is the best option on the market for teacher ease-of-use. Our STEM catalog is curated by our team of educators to select not only the most engaging products, but products that have solid curriculum resources, realistic classroom applications, and solid manufacturer support. Finally, our service offerings include professional development opportunities for teachers to learn how to implement technology in the classroom as well as iBlocks, our turnkey project-based learning programs.

Teq's focus is not on the sale of any one thing, but on a complete thought solution that addresses teacher & student needs in a comprehensive fashion. We would love to create a partnership with KVEC to share these offerings with your schools.

Sincerely,

A handwritten signature in black ink, appearing to read "Damian Scarfo", with a long, sweeping flourish extending to the right.

Damian Scarfo
CEO
Teq

SECTION I

BID/CONTRACT CONDITIONS & INSTRUCTIONS

***Bids will not be accepted if not accompanied by HACCP documentation ***

1. **CONTRACT PERIOD:** The duration of this contract shall be for the period of twelve (12) months beginning with the contract start date.
2. **Delivery of Bids:** Offers received after the time and date of bid opening will be returned unopened to the appropriate bidder. If a deliverer (UPS, Federal Express, Express Mail) can provide documented proof as evidenced by the signature of a hosting employee that substantiates the claim the bid was delivered to the proper place prior to the time and date set for bid opening and, through fault of hosting personnel, the bid did not get to the proper authority, the bid will be considered. Offers delivered in Express Mail, Federal Express, UPS or any other such deliverers envelop shall be sealed in a separate envelope inside the deliverer's packaging. Failure to do this may cause the bid to be inadvertently opened and thus rejected.
3. **Response Form:** Bidders must use without alteration the provided official vendor response form. If any alterations are made to the vendor response form, the bid will be rejected.
4. **Correction of Mistakes:** All quotations must be in ink or typewritten. No erasures permitted. Mistakes may be crossed out and corrections inserted adjacent. Corrections should be initialed in ink by the person making the correction. All initials will be explained in a visible and appropriate place with the full name of the person making the correction.
5. **Bid Award:** This bid is awarded based on the lump sum of core line items with lowest bid amount. Core list is highlighted in yellow on the milk response form. These items will be the only ones considered in bid award. Failure to bid 90% of listed products on a bottom line bid is considered a Non-Responsive bid. It is KVEC's intent to award a single vendor. However, due to the different needs of the participating members, KVEC reserves the right to make multiple awards.
6. **Piggybacking:** KVEC would also like to make the same pricing structures available to other area Board of Educations that become members of KVEC throughout the fiscal year. Bidders shall indicate whether they shall extend pricing. Inclusion is not mandatory and will have no bearing on the contract award.

Agree to extend to other BOEs X

Do not agree to extend prices to other BOEs

States and is processed in the United States substantially using agricultural commodities that are produced in the United States. The report accompanying the legislation stipulated that “substantially” means over 51 percent of the final processed product consists of agricultural commodities that were grown domestically. Regulations implementing these requirements were published on September 20, 1999. Nevertheless, the domestic food industry continues to express concerns that program funds are being used to purchase foreign agricultural products. In response to this concern, report language accompanying the Agricultural Appropriations Act for Fiscal Year 2002 requires the Department to report to Congress on its activities directed toward enforcing the buy American provision. Therefore, we are writing this memo to reiterate the requirement of the “Buy American” provision of the law.

Given the importance that Congress attaches to the “Buy American” provision and the role this provision plays in helping to stabilize the American agricultural economy, it is essential that local operators understand the need to ensure that all purchases of agricultural commodities and food products comply with this statutory provision. The provision should be included in bid specifications to ensure compliance. Local operators must also be aware that, as a result of explicit language also contained in the report noted above, this provision now applies to all funds in the food service account and not just to Federal reimbursement. Please ensure that all local operators are aware of their responsibilities in this respect.

CHARLIE SIMMONS
Regional Director
Special Nutrition Programs

SECTION V

Return ALL attachments in this section

ATTACHMENT A VENDOR RESPONSE FORM

ATTACHMENT B CERTIFICATE OF DEBARMENT

ATTACHMENT C AFFIDAVIT OF NON-CONCLUSION

ATTACHMENT D STATEMENT OF SUBMISSION

All attachments in this section must be returned

Only return attachments in this section and HACCP documentation

Do NOT return any other sections or attachments

Current KVEC member districts available for bid are:

Ashland Independent, Barbourville Independent, Breathitt County, Carter County, Corbin Independent, Floyd County, Harlan Independent, Hazard Independent, Jackson Independent, Jenkins Independent, Johnson County, Knott County, Lawrence County, Lee County, Leslie County, Letcher County, Magoffin County, Martin County, Menifee County, Middlesboro Independent, Morgan County, Owsley County, Paintsville Independent, Perry County, Pike County, Pikeville Independent, Wolfe County

Please strike out any district you can NOT service, however, special consideration will be given to any company who can service all districts.

U.S. DEPARTMENT OF AGRICULTURE

**Certification regarding Debarment, Suspension, Ineligibility and
Voluntary exclusion – Lower Tier Covered Transactions**


This certification is required by the regulations implementing Executive Order 12549, Debarment and Suspension, 7 CFR 3017.510, Participants' responsibilities. The regulations were published as Part IV of the January 30, 1989, Federal register (pages 4722-4733). Copies of the regulations may be obtained by contacting the Department of Agriculture agency with which this transaction originated.

- (1) The prospective lower tier participant certifies, by submission of this document, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.
- (2) Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation on this document.

Tequipment, Inc.
Company Name

KVEC-Contracting-24/25
Bid Reference Number

Jennifer Eddelson, CFO
Name and Title of Authorized Representative


Signature

5/13/24
Date

NON-COLLUSION STATEMENT

I state that I am Jennifer Eddelson, CFO of Tequipment, Inc
(Title) (Name of Firm)
and that I am authorized to make this statement on behalf of my firm, and its owners, directors
and officers. I am the person responsible in my firm for the price(s) and the amount of this bid.

I state that:

- (1) The price(s) and amount of this bid have been arrived at independently and without consultation, communication or agreement with any other contractor, bidder or potential bidder.
- (2) Neither the price(s) nor the amount of this bid, and neither the approximate price(s) nor approximate amount of this bid, have been disclosed to any other firm or person who is a bidder or potential bidder, and they will not be disclosed before bid opening.
- (3) No attempt has been made or will be made to induce any firm or person to refrain from bidding on this contract, or to submit a bid higher than this bid, or to submit any intentionally high or noncompetitive bid or other form of complementary bid.
- (4) The bid of my firm is made in good faith and not pursuant to any agreement or discussion with, or inducement from, any firm or person to submit a complementary bid or other noncompetitive bid.
- (5) My firm, its affiliates, subsidiaries, officers, directors and employees are not currently under investigation by any governmental agency and have not in the last three years been convicted or found liable for any act prohibited by State or Federal law in any jurisdiction, involving conspiracy or collusion with respect to bidding on any public contract, except as follows:

I state that my firm understands and acknowledges that the above representations are material and important and will be relied on by the schools in awarding the contract(s) for which this bid is submitted. I understand and my firm understands that any misstatement is and shall be treated as fraudulent in concealment from the schools of the true facts relating to the submission of bids for this contract.



{Signature}

CFO

{Title}

STATEMENT OF SUBMISSION

We have read all the conditions and requirements of the bid invitation. In compliance with all general and specific terms and conditions of the bid invitation, in consideration of the detailed description attached hereto, and subject to the statements of Authentication, Non-Collusion, and Non-Conflict of Interest thereof, the undersigned agrees that, upon proper acceptance by the KVEC Board and participating Boards of Education of any part of the bid offer within the time stipulated, a contract shall thereby be created in accordance with the specifications for that part of the bid offer accepted.

Tequipment, Inc.
Bidding Firm

Jennifer Eddelson
Contact Name

7 Norden Lane
Address

bids@teq.com
Contact E-mail

Huntington Station, NY 11746
City, State, Zip

877-455-9369
Phone #

Jennifer Eddelson
Printed name of Authorized Signatory


Signature

05 / 13 / 2024
Date

Acceptance of Bid as Contract

I Jennifer Eddelson, understand that if my bid is accepted and approved, this document represents a contract to accept the bid as submitted. I understand that upon approval by the KVEC board of directors, a copy of this signed contract will be returned to me along with an award letter.

By signing this contract, the firm Tequipment, Inc. agrees to use only 100% domestically grown and processed products in accordance with the Buy American Provision in accordance with federal Procurement standards and the Richard B. Russell National School Lunch Act; Section 104(d) of the William F. Gooding Child Nutrition Reauthorization Act of 1998.

We certify that the products bid were processed in the U.S. and contains over 51% of its agricultural food component, by weight or volume, from the U.S

Jennifer Eddelson
Printed name of Authorized Signatory


Signature

05 / 13 / 2024

Date


Jerry Green
KVEC Executive Director

5 / 22 / 2024
Date

Request for Taxpayer Identification Number and Certification

► Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the
requester. Do not
send to the IRS.

Print or type.
See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. Tequipment, Inc.		
2 Business name/disregarded entity name, if different from above		
3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ► Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions) ►	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <small>(Applies to accounts maintained outside the U.S.)</small>	
5 Address (number, street, and apt. or suite no.) See instructions. 7 Norden Lane		Requester's name and address (optional)
6 City, state, and ZIP code Huntington Station, NY 11746		
7 List account number(s) here (optional)		

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number									
			-				-		
or									
Employer identification number									
1	1	-	2	2	6	6	5	9	2

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person ► 	Date ► 1/17/2024
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)
Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

1/30/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER UNFCU Financial Services LLC d/b/a Industrial Coverage 62 S Ocean Ave Ste 1 Patchogue NY 11772	CONTACT NAME: PHONE (A/C, No, Ext): 631-736-7500 E-MAIL ADDRESS: certs@industrialcoverage.com	FAX (A/C, No): 631-736-7619	
INSURED Tequipment Inc. 7 Norden Lane Huntington Station NY 11746-2102 TEQUINC-01	INSURER(S) AFFORDING COVERAGE		NAIC #
	INSURER A : ShelterPoint Life Ins Co		81434
	INSURER B : Federal Ins. Co.		20281
	INSURER C :		
	INSURER D :		
	INSURER E :		
INSURER F :			

COVERAGES

CERTIFICATE NUMBER: 350216716

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
B	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC OTHER:	Y	Y	D0200950A	10/1/2023	10/1/2024	EACH OCCURRENCE	\$ 1,000,000
							DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 1,000,000
							MED EXP (Any one person)	\$ 15,000
							PERSONAL & ADV INJURY	\$ 1,000,000
							GENERAL AGGREGATE	\$ 2,000,000
							PRODUCTS - COMP/OP AGG	\$ 2,000,000
								\$
B	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY	Y	Y	73636249	10/1/2023	10/1/2024	COMBINED SINGLE LIMIT (Ea accident)	\$ 1,000,000
							BODILY INJURY (Per person)	\$
							BODILY INJURY (Per accident)	\$
							PROPERTY DAMAGE (Per accident)	\$
								\$
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ 10,000	Y	Y	56718888	10/1/2023	10/1/2024	EACH OCCURRENCE	\$ 10,000,000
							AGGREGATE	\$ 10,000,000
								\$
B	<input checked="" type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	Y	71834763	10/1/2023	10/1/2024	PER STATUTE	OTH-ER
		N/A					E.L. EACH ACCIDENT	\$ 1,000,000
							E.L. DISEASE - EA EMPLOYEE	\$ 1,000,000
							E.L. DISEASE - POLICY LIMIT	\$ 1,000,000
A B	NY DBL/PFL CRIME			D289832 82640032	2/26/2022 10/1/2023	2/26/2024 10/1/2024	Statutory Limits Each Claim	2,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER**CANCELLATION**

Evidence of Insurance Purposes

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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*including email thread for some background on Submission

Allison Vignola

From: Alex Smith <alex@theholler.org>
Sent: Wednesday, May 8, 2024 10:12 AM
To: Lindsey Kane
Subject: Re: Question re: Vendor Types for KVEC
Attachments: Contracting Services Bid FY 2024-25.docx

WARNING: This email came from someone outside the organization. Please exercise extreme caution before clicking any links or opening any attachments

We only do Food Service bidding, but all of our district administrators are aware of these bids and they regularly check our site first before doing any bidding.

Our bid documents are very similar and mostly only vary by name. But now that I think about it the **Contracting Bid** could be more suitable as you provide services along with products. **(It's attached)**

I'd recommend going ahead and putting a bid in, as it will be advertised on our bidding site for our districts to see and we don't offer any other bidding opportunities.

I also compile our vendors into contact sheets and share those documents with administrators.

Feel free to use our price sheet or you can provide your own.

I hope that helps and just let me know if you have any other questions.

Thanks you!

On Wed, May 8, 2024 at 9:48 AM Lindsey Kane <LindseyKane@teq.com> wrote:

Hi Alex,

Thanks so much for your response; I really appreciate you getting back to me so quickly.

The attached bid appears to be specific to Food Service Items. Is that accurate?

At Teq, we sell educational technology and professional development services, so typically we wouldn't respond to a bid like you attached, but we'd respond to ones that were more specific to the verticals in which we sell.

Should we respond to the attached? Or should we be waiting for a bid that more aligns with our business.

Thanks again for your time! I hope you have a wonderful day.

Regards,



Lindsey Kane
Director of National Sales

Teq
7 Norden Ln
Huntington Station, NY 11746
LindseyKane@teq.com
www.teq.com
631.791.5548

From: Alex Smith <alex@theholler.org>
Sent: Wednesday, May 8, 2024 9:31 AM
To: Lindsey Kane <LindseyKane@teq.com>
Subject: Re: Question re: Vendor Types for KVEC

WARNING: This email came from someone outside the organization. Please exercise extreme caution before clicking any links or opening any attachments

Good afternoon Lindsey,

Thank you for reaching out to us with an interest in exploring partnership opportunities with the Kentucky Valley Educational Cooperative (KVEC).

We are currently in the middle of our bidding season; it ends on May 16th. If you'd like to participate I'll attach the proper bid document to this email.

The only rule we have for vendors who bid with us is that you honor the prices listed on the bid for the 24/25 school year. (**July 1, 2024-June 30, 2025**)

You can opt to email me back the bid sheet, as we are approaching the deadline.

Thanks and let me know if you have any questions.

--

Alex Smith - Digital Content Developer

Kentucky Valley Educational Cooperative

☎ (606) 794-7095 | ✉ alex@theholler.org
🌐 theholler.org

Original message:

Good morning Mr. Green,

I'm reaching out from Teq, an Educational Technology organization that sells both hardware and services to school districts across the country. I have a member of my team who is in the field in Kentucky, visiting with K12 administrators, and she's been hearing a lot about KVEC. She asked me to figure out how we can partner with your organization to ensure districts who are interested in purchasing from us, can.

In looking at your website, I'm not quite sure we sell items/services for which you support your member school districts. Our primary verticals are SMART Interactive Flat Panels, STEM and AR/VR solutions, and professional development services.

Do you all get involved in Bid Opportunities for any of the above?

Thank you in advance for any information you're able to provide. Have a wonderful day!

Regards,

<image001.jpg>

Lindsey Kane

Director of National Sales









Teq



















7 Norden Ln













Huntington Station, NY 11746

Teq Brands

Brand	Discount % off MSRP
3Doodler	2%
ActiveFloor	2%
Audio Enhancement	5%
Birdbrain	4%
Bloxels	2%
Breakout EDU	2%
Chief	10%
Conen	5%
Copernicus	21.5%
Cricut	1%
Dobot	1%
Elenco (Snap Circuits)	2%
Forkfarms	2%
Formlabs	5%
Full Spectrum Laser	2%
Inspirit	2%
iRobot	4%
Kai's Education	1%
Kibo (Kinderlab)	5%
KUBO	4%
Lu Interactive	5%
MAD-learn	1%
MakerBot	5%
Makey Makey	5%
Maplewoodshop	1%
Mastery Coding	4%
Matter and Form	2%
Mayku	4%
MERGE	4%
Modular Robotics (Cubelets & Dexter)	4%
Osmo	5%
Ozobot	5%
Piper	4%
pi-top	5%
Robotis	5%
Rocket Drones (NY, NJ, TN, SC, FL, KY)	1%
SAM Labs	2%
SMART Technologies	Interactive Boards 25% Document Cameras 15% Accessories 5%
Spectrum	15%
Squishy Circuits	4%
Strawbees	2%
Teq OTIS	20%
Teq iBlocks	25%
UBTECH	5%
UltiMaker (Ultimaker and Makerbot)	5%
Umety	2%
Wonder Workshop	4%
zSpace	0%

Create+ Pens & Accessories							
Vendor#	Product	Description	Image	MSRP	UPC #		
8CPSBKUS3E	Create+ Essential Pen Set	The latest version of the world's first 3D Printing Pen! Now with dual drive, the all new 3Doodler Create+ is re-engineered to give you an ultra smooth and enhanced Doodling experience. Improvements include greater control of fast/slow speeds for different Doodling techniques, more reliable performance with different plastic types, greater durability, and new monochromatic pen colors. Whether you're a hobbyist, DIYer, designer, or professional artist, the Create+ offers a whole new way to create and fix. Extrude heated plastic that hardens almost instantly, so you can draw 3D structures, freehand or on stencils. Our non-toxic PLA, ABS and FLEXY plastics, are made in the USA, UK & Spain to ensure the highest quality possible. We've seen our community use the 3Doodler pen to create unique art, fix things, design wearable items, build models, and so much more! 3Doodler Create+ 3D Printing Pen, now with x3 packs of ABS & PLA 3mm 3Doodler plastic refills in 15 colors (that's over 600ft / 180m of Doodling right out of the box!), Ultimate Guide to Doodling with 5 projects, User Manual, Power Adaptor and a set of tools.		\$ 79.99	817005022407		
8CPSFUUSED	Create+ Learning Packs (12Pk)			\$ 1,199.00	817005022490		
8EDUSTEM1R	Create+ & Start STEM Kit	Adapt to any STEM curriculum or lesson plan: With this STEM add-on, you can do (and Doodle) more, bringing sought after STEM-innovation to the classroom. From Articulated Hands to Geodesic Domes, working Rollercoasters, and DNA Helixes, use the STEM Activity Kit to innovate in 3D with the 3Doodler Start or Create+ pens! Each kit contains: 3Doodler Start pen, 48 strands of 3Doodler Start plastic, a DoodleBlock®, Welcome Note, Buy-One-Get-One Coupon, 2 Abbreviated Lesson Plans, Cheatsheet sample, Start Activity Guide sample, Teacher's Checklist sample, DoodleBlock Guide sample, Instruction Manual, EDU Booklet, USB cable, Unblocking Tool, and Troubleshooting Guide.		\$ 12.99	817005023305		
DOODPAD	Create+ DoodlePad	The essential tool to creating your best Doodles! With helpful gridlines for accurate Doodles, the 3Doodler Create DoodlePad provides a flat surface to doodle and create all of your designs. It is perfect for use with stencils; simply place the stencil under your DoodlePad, trace over it, and then lift up your creation after it cools! It is compatible with 3Doodler 2.0 and Create! The only thing limiting you is your imagination. What will you create?		\$ 9.99	850843006710		
3DOOD-CRE-CARD	Create+ Learn From Home Challenge Cards (9Pk)	Ideal for STEM! Builds creative confidence as students use art and design to learn about science, technology, engineering, and math. Kids can jump start how to design and build models of real-world mechanisms to better understand how they work. Use with the 3Doodler Create+.		\$ 9.99	817005023824		
3D-POUCH-6	Create+ & Start Learn From Home Pouch (6Pk)	An excellent add-on for your 3Doodler supplies, our carrying case will keep your 3Doodler Pen, filament, challenge cards and accessories organized, and at the ready whether you are at home or at school or traveling in between! Made of high-quality and durable PVC material, designed to protect your 3Doodler pen and accessories. Perfect for Start, Create+ and PRO+ pens. It's easy to clean too!		\$ 29.99	817005023817		
DOODNZL3	3Doodler Nozzle Set	Customize your Create+ 3D pen by swapping out the nozzle tip to achieve different textures. This set includes six unique nozzle tips: an ultrafine 0.5mm tip, a thicker 1.5mm tip, as well as a Triangle, Ribbon, Noodle and Angled nozzle. These tips come in a convenient carrying case that doubles as a tool to remove and replace the nozzles whenever creativity strikes!		\$ 14.99	817005024289		
DOODBOOK-GENERAL	Project Book	Want to create with your 3Doodler but not sure where to start? This book will guide you through the basics of how to use your 3Doodler 3D printing pen and take you on a journey all the way from beginner to master doodler! Kick things off with our special 3Doodler boot camp to take your skills to the next level and prepare you for the 26 exciting step-by-step projects accompanied by over 80 pages of high quality photo images that follow.		\$ 19.99	NA		
Create+ Plastic Filament Kit							
Vendor#	Description	Color	Count	Image	MSRP	UPC #	

8CPLFILLED	This pack is ideal for teachers looking for extra plastic to equip their 3Doodler Create+ Learning Pack or 3Doodler Create EDU Bundles. The 3Doodler Create+ Plastic is the only plastic compatible with the 3Doodler Create+ pen. Kit colors include: (100 each) ABS filament in Grrrealy Green, Hot Pink, Highlighter Orange, Lagoon Blue, and Super Yellow. (100 each) PLA filament in Clearly Blue, Clearly Clear, Foggy Day Gray, Snow White and Tuxedo Black. (200 each) Flexy filament in Purple and Silver.	Asst	1200Ct		\$ 249.00	817005022520
Create+ ABS Plastic Mixed Pack Filament						
Vendor#	Description	Color	Count	Image	MSRP	UPC #
AB-NEON-75	The key essential to creating your best Doodles are ABS MATTE Plastics. Perfect for if you want to doodle creations that require a sturdier base, such as the Eiffel Tower. ABS plastics spiral and draw upwards off the page with ease. Do you want to take your creativity to new levels? Explore the wide variety of plastic refill colors for your 3Doodler Create. Also compatible with the 3Doodler v.1 and 2.0 3D Printing Pens. Assorted Neon 75Pk colors include: (25 each) Neon Blue, Neon Orange and Neon Yellow. Assorted Essentials 75Pk colors include: (25 each) Black, Gray and White.	Asst - Neon	75Pk		\$ 14.99	817005024043
AB-MIX1-250	Assorted Neon 75Pk colors include: (25 each) Neon Blue, Neon Orange and Neon Yellow. Assorted Essentials 75Pk colors include: (25 each) Black, Gray and White.	Asst - Pack 1	250Pk		\$ 39.99	817005024098
AB-MIX2-250	Assorted 250Pk Pack 1 colors include (50 each) Black, Blue, Brown, Gray and Green. Assorted 250Pk Pack 2 colors include: (50 each) Neon Blue, Neon Yellow, Orange, Red and White.	Asst - Pack 2	250Pk		\$ 39.99	817005024104
Create+ PLA Plastic Mixed Pack Filament						
Vendor#	Description	Color	Count	Image	MSRP	UPC #
PL-MIXNEW1	For those who love the look of translucent and glossy finish on their Doodles, the key to creating those beautiful designs are PLA Plastics. It cools at a lower temperature and can stick to paper, glass, cloth and metal surfaces. You can even manipulate the plastic for a few seconds right after Doodling. The possibilities are endless! PLA	Asst - Pack 1	25Pk		\$ 7.99	817005023701
PL-CLEAR-75	Plastics are compatible with the 3Doodler v.1, 2.0 and Create 3D Printing Pens. In addition, it is easy to clean up and safe to Doodle on almost any material without damage. Assorted 25Pk Pack 1 colors include: (5 each) Black, Clearly Blue, Clearly Clear, Grey and White. Assorted 25Pk Pack 2 colors include: (5 each) Blue, Green, Purple, Red and Yellow. Assorted 75Pk Pack 1 colors include: (25 each) Clearly Blue, Clearly Clear and White. Assorted 75Pk Pack 2 colors include: (25 each) Blue, Green, and Red. Assorted 75Pk Pack 3 colors include: (25 each) Blue, Purple, and Yellow.	Asst - Pack 1	75Pk		\$ 12.99	817005024067
PL-TROPC-75		Asst - Pack 3	75Pk		\$ 12.99	817005024081
PL-MIX1-250		Asst - Pack 1	250Pk		\$ 32.99	817005024111
PL-MIX2-250		Asst - Pack 2	250Pk		\$ 32.99	817005024128
PL01-TUXB-250		Black	250Pk		\$ 32.99	817005023992
PL06-SNOW-250		White	250Pk		\$ 32.99	817005024005
Start Pens & Accessories						
Vendor#	Product	Description		Image	MSRP	UPC #
SPLUS	3Doodler Start+ Essential Pen Set	3Doodler START+ Essentials Pen Set Kids bring ideas to life in 3D with this award-winning Pen Set! Plastic extrudes and hardens rapidly allowing kids to literally create anything. Child-Safe 3D Pen: Pen nozzle and plastic can safely be touched with no risk of burning, completely safe for kids ages 6-13. Perfect for STEM Learning: Inspires creativity, design, planning, building and spatial understanding. Wireless use for 45mins to an hour. Biodegradable 3Doodler Start Plastic, made entirely from BPA-Free, Non-Toxic materials.			\$ 49.99	817005023848
8SPSHALFED	Start Learning Packs (6 Pens)	The 3Doodler Start Learning Pack is an all-in-one educational tool, designed with teachers for the K to 8th grade classroom. Specifically constructed and priced for educational institutions, you can outfit an entire classroom with 3Doodler pens for less than the cost of a traditional 3D printer. The 3Doodler Learning Pack is recognized as the ideal EdTech for STEM subjects, tactile learning, problem solving, creative thinking, & much more.			\$ 349.00	817005022551
8SPSFULLED	Start Learning Packs (12 Pens)	Teachers have used the 3Doodler to diversify and personalize teaching methods, making lessons fresh and fun - students are genuinely excited about the ability to create! Each Learning Pack comes with 3D pens, lesson plans, classroom materials, accessories, and plastic refills, packaged in a way to help you and your students get started as soon as you open the box. No complicated software or steep learning curve, if you can hold a pen, you can use the 3Doodler.			\$ 599.00	817005022537
3DS-DOODPAD(FES)	Start DoodlePad	The essential tool to creating your best Doodles! With helpful gridlines for accurate Doodles, the 3Doodler Start DoodlePad provides a flat surface for young Doodlers to doodle and create all of their designs. It is perfect for use with stencils; simply place the stencil under your DoodlePad, trace over it, and then lift up your creation after it cools! It is compatible with 3Doodler Start 3D Printing Pen! The only thing limiting you is your imagination. What will you create?			\$ 4.99	857560006177
3DS-CARD	Start Learn From Home Challenge Cards (9Pk)	Ideal for STEM learning! Builds creative confidence as students use art and design principles to learn about Science, Technology, Engineering, and Math. Nine project-based activities, stencils and build instructions give ensure instant Doodling success right out of the box!			\$ 9.99	817005023831
Start Plastic Filament Kit						
Vendor#	Description	Color	Count	Image	MSRP	UPC #
8SPLFILLED	This pack is ideal for teachers looking for extra plastic to equip their 3Doodler Start Learning Pack or 3Doodler Start EDU Bundles. The 3Doodler Start Plastic is the only plastic compatible with the 3Doodler Start pen. It is low-temp, non-toxic, BPA-free, and biodegradable, making it completely safe for kids to use. Kit colors include: (150 each) Eco-Plastic filament in Blue, Gray, Green, Mint, Orange, Red, White and Yellow.	Asst	1200Ct		\$ 199.00	817005022568
Start Eco-Plastic Filament						
Vendor#	Description	Color	Count	Image	MSRP	UPC #
3DS-ECO-MIX1-75		Asst - Pack 1	75Pk		\$ 11.99	817005023862

3DS-ECO-MIX2-75	3Doodler Start Eco-plastics are low-heat, BPA-free, and non-toxic so they are completely safe for kids. They can even be composted in a home composter!	Asst - Pack 2	75Pk		\$ 11.99	817005023879
3DS-ECO-MIX3-75		Asst - Pack 3	75Pk		\$ 11.99	817005023886
3DS-ECO-MIX1-250		Asst - Fire & Ice	250Pk		\$ 29.99	817005023978
3DS-ECO-MIX2-250		Asst - Primary Pow!	250Pk		\$ 29.99	817005023985
3DS-ECO07-GREEN-250		Spring Green	250Pk		\$ 29.99	817005023763
3DS-ECO08-BLACK-250		Black	250Pk		\$ 29.99	817005023787
3DS-ECO-MIX3-250		Neon Glow	250Pk		\$ 29.99	817005024357
PRO+ Pen Set						
Vendor#	Description			Image	MSRP	UPC #
3DP2-BK-ALL	The PRO+ combines sleek, ergonomic styling with advanced technology for superior performance to elevate design and bring ideas to life. Explore 3D design and prototypes in a fraction of the time and share ideas using a range of materials from copper and wood to bronze and nylon the possibilities are endless.				\$ 199.00	817005023572
Pro+ Metal Filament						
Vendor#	Description	Color	Count	Image	MSRP	UPC #
3DP-COPPER-25	Made with real copper. Forms a slightly brittle structure, increasing in strength when layered. Can be sanded and polished for more shine.	Copper	25Pk		\$ 19.99	817005020373
Pro+ Nylon Filament						
Vendor#	Description	Color	Count	Image	MSRP	UPC #
3DP-NYLON-25	Strong and durable with a semi-flexible, fabric-like feel. Can be used to make functional parts or free-form structures. Can be customized with fabric dyes.	Natural	25Pk		\$ 9.99	817005020335
Pro+ Wood Filament						
Vendor#	Description	Color	Count	Image	MSRP	UPC #
3DP-WOODR-25	The WOOD filaments for the 3Doodler Create+ and 3Doodler PRO are made of real wood fibers and can even be sanded and stained! Fill in cracks in floorboards or embellish wood projects. WOOD is non-toxic, BPA free, recyclable, and compostable in industrial composters.	Natural	25Pk		\$ 9.99	817005020328
3D Build and Play Multi-Lingual Set						
Vendor#	Description			Image	MSRP	UPC #
OJPSJUBE1R	The first 3D Drawing Toy for Ages 4+! From the makers of the bestselling 3Doodler Start and Create+, the 3D Build and Play from 3Doodler allows parents and kids to create in 3D in seconds. Use the 3D Build and Play and special molds to create Jim the Giraffe and his friends. Read along with our specially written story and pop-up backgrounds as you take them on a journey from the jungle to the city, and back again. Using low-heat, BPA-Free and Non-Toxic Plastic, 3D Build and Play is completely safe for kids to use. As a tactile learning toy, it teaches fine motor skills, hand-on learning and three-dimensional thinking, all while cranking away and having a ton of fun. Movable crank suited to left or right-handed users. Kit includes: (1) 3D Builder, (1) 24Pk of Plastic Strands, (1) Story Mold, and (1) Instruction Manual and (1) Activity Guide. Batteries not included				\$ 29.99	817005023466

**ACTIVE FLOOR**
*Jump in. Learn.***Deals must be
registered prior to
quoting****MSRP
USD\$**

Part Nr.	Lamp	entry level model	Projector Type	Lens Zoom	includes standard vinyl	MSRP USD\$
A1025	One	Lamp	BenQ 632ST; 3200 Ansi lumen	0.78 - 0.88:1	includes standard vinyl	\$ 4,200
A1032	PRO3	Lamp	ActiveLite 5800W; 5800 Ansi lumen	0.8-1.16 - 1.9:1	includes standard vinyl	\$ 7,300
A1041	MAX3	Laser	ActiveLite 6800U; 6800 Ansi lumen	0.8-1.16 - 1.9:1	includes standard vinyl	\$ 9,500
A1071	PRO3 - Mirror Flat	Lamp	ActiveLite 5800W; 5800 Ansi lumen	0.8-1.16 - 1.9:1	includes standard vinyl	\$ 8,700
A1045	Mobile Max	Lamp	Optoma; 4000 Ansi lumen	optical zoom	includes standard vinyl	\$ 7,800
A1050	SportsWall3	Lamp	ActiveLite 5800W; 5800 Ansi lumen	0.8-1.16 - 1.9:1	no vinyl	\$ 9,000
A1052	SportsWall3 Laser	Laser	ActiveLite 6800U; 6800 Ansi lumen	0.8-1.16 - 1.9:1	no vinyl	\$ 12,800
REMEMBER TO ADD ONE LICENSE FOR EACH UNIT SOLD						
L1230	ActiveFloor license per 12 months	invoice annually	3-year hardware warranty with active license			\$ 1,300
L1235	ActiveFloor license per 24 months	invoice every 2 years	3-year hardware warranty with active license			\$ 2,400
L1240	ActiveFloor license per 36 months	invoice every 3 years	3-year hardware warranty			\$ 3,400
L1245	ActiveFloor license per 60 months	invoice every 5 years	5-year hardware warranty			\$ 5,400
L1250	ActiveFloor 12-month subscription renewal	invoice annually	n/a			\$ 1,300
L1280	SportsWall EDU per 12 months	invoice annually	3-year hardware warranty with active license			\$ 1,300
L1281	SportsWall EDU per 36 months	invoice every 3 years	3-year hardware warranty			\$ 3,400
L1282	SportsWall EDU per 60 months	invoice every 5 years	5-year hardware warranty			\$ 5,400
A2020	Vinyl Standard Size 10ft x 6.5ft	included with ALL floor models				\$ 330
A2025	Vinyl Large Size 13ft x 8ft	optional upgrade with MAX3 and Mobile Max models				\$ 525